## **Macgregor Hudson**

316 West College Ave Tallahassee, FL 32301 (941)-716-5917 mth13j@my.fsu.edu

## **EDUCATION**

**Florida State University College of Law**, Tallahassee, FL Master of Business Administration Bachelor of Science, Finance, GPA 3.6, Cum Laude

## EXPERIENCE

UBS Financial Services Internship Jurors Doctor Candidate May 2020 May 2018 - Present August 2014 - May 2017

Sarasota, FL, June 2015 – August 2015

Tallahassee, FL, February 2015 – June 2015

Jacksonville, FL, June 2008 – June 2014

- Researched and observed stock market trends and financial data, reported findings to advisor
- Shadowed senior advisor in client consultation meetings
- Completed retirement account simulation program for mock client advisory sessions

Vector Marketing Salesperson

- Developed client base by contacting prospective customers and setting up sales demonstrations
- Awarded top sales representative, consistently recognized for high weekly sales
- Member of Key Staff, where I honed and perfected sales knowledge and presentation techniques
- Enhanced my ability to build rapport, discover and fulfill client needs

Mac's Lawn Business *Owner/Founder* 

- Created lawn business servicing over 20 clients, drafted client contracts, purchased my own equipment
- Constantly marketing, networking, and expanding my services to reach a broader range of clients
- Learned entrepreneurial skills through managing company finances, assets, and work schedule
- Developed long term customer relationships through consistent performance of quality service

Englewood United Methodist Church, Englewood, FL June 2017 – August 2017 Summer Youth Intern

- Helped plan, and organize youth events, participated in staff meetings, chaperoned youth trips
- Developed leadership skills through leading youth activities, providing guidance in small groups settings

## HONORS AND ACTIVITIES

FSU Business Law Society	September 2017 – Present
FSU Business Law Society – JD/MBA Liaison	May 2018 – Present
FSU EASL Society	September 2017 – Present
Alpha Kappa Psi - Business Fraternity Active Alumni	September 2016 – Present
Alpha Kappa Psi Selection Committee	February – 2017
Alpha Kappa Psi Warden	January 2017 – May 2017
Member of the FSU Circus	September 2016 – April 2017
Phi Sigma Eta	February 2015 – Present
Distinction in General Management – Competitive Dynamics Management	nt Class June – 2016