

# Samuel J. Pomilio

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## EDUCATION

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**Florida State University, College of Business**, Tallahassee, FL May 2019  
*Master of Business Administration*  
GPA: 4.0/4.0

**University at Buffalo, State University at Buffalo**, Buffalo, NY May 2016  
*Bachelor of Arts in Business Management*  
GPA: 3.6/4.0, *Magna Cum Laude, Dean's List*

## EXPERIENCE

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**Florida State University, College of Business**, Tallahassee, FL May 2018 - Present  
*Graduate Assistant*

- Researched and compiled student data for Risk Management & Insurance department into accessible Microsoft Excel Dashboards
- Compartmentalize University data to assist undergraduate student experience

**Pomilio Boat Services**, Rome, NY Apr. 2017 - Jan. 2018  
*Owner*

- Developed and maintained customer base of over 25 clients annually for boat storage, cleaning and upkeep
- Operated according to a self-constructed schedule and business plan
- Directed, coordinated and managed purchasing and usage of materials, equipment and supplies

**Excellus BlueCrossBlueShield**, Rochester, NY Jan. 2017 - Apr. 2017  
*Web Communications Intern*

- Implemented marketing strategy for company blog, "*A Healthier Upstate*"
- Collaborated and presented deliverables for newly developed marketing concepts with department work-team
- Conducted outbound communication with relevant community networks to increase platform exposure

**D'Arcangelo and Company LLP**, Utica, NY May 2014 - Aug. 2014  
*Staff Accountant*

- Supported both audit and tax departments in several audits of public school departments
- Procured documents and analyzed company policies for purpose of audit control systems

**Mwandi Mission**, Zambia, Africa March 2011  
*Infrastructure Volunteer*

- Built shelter units as a team to provide homes for AIDS orphans
- Worked with local educators to provide lessons to local children

## HONORS/AWARDS

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**New York State Scholarship for Academic Excellence (2011)**

- Awarded for highest New York State Regents standardized test scores in HS class of 400

**University at Buffalo Provost Scholarship (2011-2015)**

- Awarded based on academic achievement and earned each year of undergraduate studies

