

Mitchell E. Santry
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Summary Versatile, self-motivated professional with strong communication and critical/analytical thinking skills needed to meet the demands of a fast paced business environment

Education **Florida State University**, Tallahassee, FL
Master of Science in Risk Management and Insurance
Expected Graduation: Spring 2019
Current 3.4 GPA
2015-2019

West Virginia University, Morgantown, WV
Bachelor of Science in Business Administration, Finance
Emphasis in Risk Management
2010-2014

Professional Experience **MRC Global**, Houston, TX
April 2018- Present
Supply Chain Management Coordinator

- MRC is an Oil & Energy Distributor
- Work up large bid packages for customers
- Negotiate price of material with manufactures
- Maximize revenue and gross margin
- Establish strong relationships with key manufactures and to know their capabilities
- Provide technical assistance and product knowledge
- Knowledge of competitors sourcing channels, inventory position, and manufacture relationships
- Requires strong customer service, attention to detail, financial analysis, and the ability to work in a fast paced business environment with firm deadlines

August 2014- April 2018
Projects Analyst

- Embedded within TransCanada's supply chain department at Houston headquarters
- Participate in meetings with customer's engineering and operations leaders to review and analyze growth project material status updates
- Capture cost savings to meet customer requirements
- Regularly process orders over \$3 million a month
- Accountable for the accuracy and on-time delivery of material ordered
- Requires strong customer service, attention to detail, and the ability to work in a fast paced business environment with firm deadlines

Cedar Consulting LLC, Chagrin Falls, OH
Summer of 2013
Captive Consulting/Management Intern

- Studied captive insurance concepts

- Significant accountability and trust in a self-directed and autonomous work environment
- Required strong preparation and organization skills
- Researched clients and analyzed large amounts of data to form conclusions and make recommendations based off losses and research findings
- Developed feasibility write-ups, loss cost projections, and loss triangles
- Assisted in the formation of captives and ongoing operations

Professional Memberships

Golden Key International Honor Society (Top 15% of WVU Class)

Awards Received

Magna Cum Laude- West Virginia University