EDUCATION Master of Science in Business Analytics Florida State University

**Bachelor of Science Marketing/Economics** Florida State University GPA: 3.64

### Leadership Position (Treasurer)

Ribbons for a Cause

- Implemented and maintained a new process for accounting club revenues and expenses
- Earned funding from Florida State University's Student Government Association at a university Senate meeting
- Prioritized budget items by researching and evaluating third party vendor proposals

# RELEVANT COURSEWORK

- Data Analytics and Mining for Business: use of decision tree models on large datasets to predict target values given
  predictive attributes (Python)
- Business Analytics: application of supervised learning techniques such as neural networks, linear regression, and classification models (Python)
- Forecasting, Revenue Management, and Pricing: predictive analytics through various programming models on big data (Python)
- Data Management in Business Analytics: management of large datasets using SQL commands (SQL)

### TECHNOLOGY

- Proficient in Python and SQL
- Proficient Microsoft Office skills including MS Word, MS Excel, MS PowerPoint, and MS Outlook
- Experience with SPSS

# **EXPERIENCE**

Graduate Assistant

Florida State University

- Assisted in the creation of the Business Analytics, Information Systems, and Supply Chain Management advisory board
- Facilitated in the establishment of the Sports Analytics Club at FSU

# **Data Support Intern**

Hi-Tech System Associates

- Supported operational execution through managing data inputs on customer relationship management (CRM) tools
- Designed, developed, and implemented enterprise wide sales books
- Collaborated closely with leadership to develop the framework for a new support role
- Assisted the sales team by leading key aspects of new customer onboarding

# **Marketing Intern**

Big Brothers Big Sisters of the Big Bend

- Recruited sponsors for events that raised over \$100,000 through face-to-face visits, phone calls, and emails
- Promoted sponsors through daily social media marketing campaigns
- Managed existing grant programs as well as secured funding for a \$10,000 grant
- Created and presented marketing reports for sponsors during monthly visits

May 2017 – January 2018

May 2016 - December 2016

August 2015-May 2017

Anticipated: April 2019

May 2018 - Present

April 2018

university senate in