

ZACHARY HOVSEPIAN

(727) 534-9308 | Zachhovsepi@gmail.com

EDUCATION

Florida State University, Tallahassee, FL, June 2018- May 2019

Master of Science in Finance

Academic Honors: Recipient of Graduate Assistantship in the Department of Finance

Florida State University, Tallahassee, FL, August 2015- May 2018

Bachelor of Science in Finance

Overall GPA: 3.6

EXPERIENCE

Student Investment Fund Portfolio Manager

Florida State University Investment Fund

August 2018-Present

- Responsible for the day-to-day management of a real investment fund that has approximately \$3.9M in assets under management
- Perform research and analysis of various securities for the investment fund
- Present security pitches and recommendations to the Student Investment Fund Board
- Develop routine reports on the portfolio performance
- Acquire a deeper understanding of financial investment decision-making

Financial Planning Intern Program

KingsMark Private Financial Planning

Fall 2017

- Developed skills with the technology tools which the firm uses to deliver financial planning solutions, marketing, compliance, financial markets, and business management.
- Shadowed Professional Financial Planners to gain insight on daily operations

Sales Intern/Customer Service Representative

Tropical Automotive Solutions Inc.

May 2013- August 2017

- \$65,384.88 in total sales while serving as Sales Intern
- Performed daily door to door sales in Tampa/Clearwater/St. Pete areas
- Performed technical support for High Tech Vehicle Diagnostic equipment
- Managed customer interactions via phone, email, and face to face conversations
- Provided delivery and set up of Garage and Diagnostic Equipment
- Performed monthly entries using Quick Books software, including reconciliations/recording transactions.

HONORS

- Member of Florida State University Investment Club, Cryptocurrency Club, and FOREX Club
- Scholarship-Leadership Award from Kappa Sigma Endowment Fund
- Member of FSU Honors College
- 2015/2016/2017 FSU Dean's List
- 175 Community Service Hours

SKILLS

- Ability to work at fast-pace, undergraduate degree in 3 years and graduate degree in 1 year
- Great Interpersonal skills, excelling in conflict resolution
- Proficient in Microsoft Excel, Microsoft Powerpoint, Microsoft Word, QuickBooks, and analyzing data
- Bloomberg Market Concepts Certified
- Experienced with customer service/business world

