

Undergraduate Programs Office and Advising Center  
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## B.S. DEGREE IN MANAGEMENT REQUIREMENTS FOR THE MANAGEMENT MAJOR

**2017-2018**

**Admission Requirements for the Management Major:**

The Management major is a limited access program. To be admitted to the major, students must (1) have completed at least 52 semester hours, (2) have completed ACG 2021, ACG 2071, CGS 2100 or CGS 2518, ECO 2013, ECO 2023, MAC 2233, and STA 2023 with a grade of “C-” or better in each course, and (3) have the required overall GPA on all prior college level work that is in effect at the time they enter the major. **The overall GPA required for the 2017-2018 academic year (Fall 2017, Spring 2018, and Summer 2018) is 2.90. The overall GPA required is subject to change each academic year.**

**Lower-level Prerequisites for Management Majors: Students must earn a “C-” or better in each course. All of these courses must be completed prior to admission to the Management major.**

Course #	Course Title	Hrs	Course Prerequisites
ECO 2013	Principles of Macroeconomics	3	None
ECO 2023	Principles of Microeconomics	3	None
MAC 2233	Calculus for Business	3	MAC 1105
STA 2023	Fundamental Business Statistics	3	MAC 1105
CGS 2100 or CGS 2518	Microcomputer Applications for Business Spreadsheets for Business	3 3	None None
ACG 2021	Introduction to Financial Accounting	3	None
ACG 2071	Introduction to Managerial Accounting	3	ACG 2021

**RMI 2302 – Risk in Business and Society (3) is required for students entering FSU Fall 2013 or later. A grade of “C-” or better is required.**

**3000-4000 Level Course Requirements: All students at FSU must complete at least 45 hours in courses at the 3000 or 4000 level. These courses may be in business or outside of business. The specific courses required at the 3000-4000 level for the Management major total 42 hours.**

**General Business Core Requirements for Management Majors: Students must earn a “C-” or better in each course.**

BUL 3310	The Legal and Ethical Environment of Business	3	None
FIN 3403	Financial Management of the Firm	3	ECO 2023, ACG 2021
GEB 3213	Business Communications	3	Admission to the major
ISM 3541	Introduction to Business Analytics	3	None
MAN 3240	Organizational Behavior	3	None
MAR 3023	Basic Marketing Concepts	3	ECO 2023

**General Business Breadth Requirements for Management Majors: Students must earn a “C-” or better in each course.**

MAN 4752	Competitive Dynamics	3	All Core Courses
<b>Plus two (2) electives from the following list of courses:</b>			
FIN 3244	Financial Markets, Institutions, and Intl. Finance Systems	3	ECO 2013, ACG 2021
* ISM 3003	Foundations of Management Information Systems	3	CGS 2100
* MAN 3600	Multinational Business Operations	3	ECO 2013, ECO 2023
* MAR 3400	Professional Selling	3	MAR 3023 (pre/co-req)
QMB 3200	Quantitative Methods for Business Decisions	3	CGS 2100, STA 2023
REE 3043	Real Estate	3	None
RMI 3011	Risk Management and Insurance	3	None

\* Recommended options for Management majors.

Please see reverse side

**Management Major Area Requirements: All Management majors must complete six courses (18 semester hours) as listed below. A grade of "C-" or better must be earned in each course used to satisfy the management major area requirements. In addition, a minimum grade point average (GPA) of 2.0 must be earned in the courses used to satisfy the major area requirements.**

Course #		Course Title	Hrs	Course Prerequisites
MAN	4301	Human Resource Management	3	MAN 3240
MAN	4701	Business and Society	3	MAN 3240
MAN	4720	Strategic Management and Business Policy	3	FIN 3403, MAN 3240, MAR 3023
<b>Plus three (3) electives from the following list of courses:</b>				
MAN	4143	Leadership	3	MAN 3240
MAN	4401	Management of Labor and Industrial Relations	3	MAN 3240
MAN	4441	Negotiations and Conflict Management	3	MAN 3240
MAN	4605	Cross Cultural Management	3	MAN 3240
MAN	4930r	Special Topics in Management	3	MAN 3240
MAN	4941	Management Internship	3	Permission of Department

**\*Students cannot major in both Management & Human Resource Management.**

**Additional Information:**

- In addition to the requirements outlined above, each student must complete all University-wide requirements for graduation.** These requirements include liberal studies requirements, the multicultural requirement, the Gordon Rule writing requirement, the summer school requirement, the FSU residency requirement, and total hours requirements.
- Students **must not** enroll in **any** course at another institution without first receiving approval from the College of Business Undergraduate programs Office. Once enrolled at FSU, students should plan to take their upper-level business courses at FSU. Any exception to this policy must be approved in advance by the College of Business Undergraduate Programs Office. Transfer of upper-level business courses completed prior to enrolling at FSU must be from business colleges at other 4-year, accredited institutions. These courses must be approved for course substitution by the College of Business Undergraduate Programs Office upon entering FSU.
- Please be advised that business courses offered in the summer semester are extremely limited.
- For additional information regarding the Management major, contact the Department of Management, RBA 305, 644-5505.