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## B.S. DEGREE IN MANAGEMENT REQUIREMENTS FOR THE MANAGEMENT MAJOR

**2020-2021**

### **Admission Requirements for the Management Major:**

The Management major is a limited access program. To be admitted to the major, students must (1) have completed at least 52 semester hours, (2) have completed ACG 2021, ACG 2071, CGS 2100 or CGS 2518, ECO 2013, ECO 2023, MAC 2233, and STA 2023 with a grade of “C-” or better in each course, and (3) have the required overall GPA on all prior college level work that is in effect at the time they enter the major. **The overall GPA required for the 2020-2021 academic year (Fall 2020, Spring 2021, and Summer 2021) is 2.90. The overall GPA required is subject to change each academic year.**

<b>Lower-level Prerequisites for Management Majors: Students must earn a “C-” or better in each course. All of these courses must be completed prior to admission to the Management major.</b>					
<b>Course #</b>		<b>Course Title</b>		<b>Hrs</b>	<b>Course Prerequisites</b>
ECO	2013	Principles of Macroeconomics		3	None
ECO	2023	Principles of Microeconomics		3	None
MAC	2233	Calculus for Business		3	MAC 1105
STA	2023	Fundamental Business Statistics		3	MAC 1105
CGS	2100	Microcomputer Applications for Business		3	None
or					
CGS	2518	Spreadsheets for Business		3	None
ACG	2021	Introduction to Financial Accounting		3	None
ACG	2071	Introduction to Managerial Accounting		3	ACG 2021
<b>CGS 2518 – Spreadsheets for Business (3) is required for students in the Management Major. A grade of “C-” or better is required.</b>					
<b>GEB 1030 – Professional Development for Business careers (1) is required for all students entering FSU Fall 2019 or later. A grade of “C-” or better is required.</b>					
<b>RMI 2302 – Risk in Business and Society (3) is required for students entering FSU Fall 2013 or later. A grade of “C-” or better is required.</b>					
<b>3000-4000 Level Course Requirements: All students at FSU must complete at least 45 hours in courses at the 3000 or 4000 level. These courses may be in business or outside of business. The specific courses required at the 3000-4000 level for the Management major total 42 hours.</b>					
<b>General Business Core Requirements for Management Majors: Students must earn a “C-” or better in each course.</b>					
BUL	3310	The Legal and Ethical Environment of Business		3	None
FIN	3403	Financial Management of the Firm		3	ECO 2023, ACG 2021
GEB	3213	Business Communications		3	Admission to the major
ISM	3541	Introduction to Business Analytics		3	None
MAN	3240	Organizational Behavior		3	None
MAR	3023	Basic Marketing Concepts		3	None
<b>General Business Breadth Requirements for Management Majors: Students must earn a “C-” or better in each course.</b>					
MAN	4720	Strategic Management and Business Policy		3	FIN 3403, MAN 3240, MAR 3023
<b>Plus two (2) electives from the following list of courses:</b>					
FIN	3244	Financial Markets, Institutions, and Intl. Finance Systems		3	ECO 2013, ACG 2021
*	ISM	3003	Foundations of Management Information Systems	3	CGS 2100
*	MAN	3600	Multinational Business Operations	3	ECO 2013, ECO 2023
	MAR	3231	Retailing Management	3	None
*	MAR	3400	Professional Selling	3	MAR 3023 (pre/co-req)
	QMB	3200	Quantitative Methods for Business Decisions	3	CGS 2100, STA 2023
	REE	3043	Real Estate	3	None
	RMI	3011	Risk Management and Insurance	3	None

\* Recommended options for Management majors.

**Management Major Area Requirements: All Management majors must complete six courses (18 semester hours) as listed below. A grade of "C-" or better must be earned in each course used to satisfy the management major area requirements. In addition, a minimum grade point average (GPA) of 2.0 must be earned in the courses used to satisfy the major area requirements.**

Course #		Course Title	Hrs	Course Prerequisites
MAN	4301	Human Resource Management	3	MAN 3240
MAN	4701	Business and Society	3	MAN 3240
<b>Plus four (4) electives from the following list of courses:</b>				
MAN	4143	Leadership	3	MAN 3240
MAN	4201	Organizational Analysis & Change	3	MAN 3240
MAN	4330	Compensation	3	MAN 4301
MAN	4401	Management of Labor and Industrial Relations	3	MAN 3240
MAN	4441	Negotiations and Conflict Management	3	MAN 3240
MAN	4605	Cross Cultural Management	3	MAN 3240
MAN	4752	Competitive Dynamics	3	MAN 3240
MAN	4930r	Special Topics in Management	3	MAN 3240
MAN	4941	Management Internship	3	Permission of Department

**\*Students cannot major in both Management & Human Resource Management.**

**Additional Information:**

- In addition to the requirements outlined above, each student must complete all University-wide requirements for graduation.** These requirements include liberal studies requirements, the multicultural requirement, the summer residency requirement, the FSU residency requirement, and total hours requirement. Depending on time of admission to Florida State University, University-wide requirements may differ; please consult your advisor.
- Students **must not** enroll in **any** course at another institution without first receiving approval from the College of Business Undergraduate programs Office. Once enrolled at FSU, students should plan to take their upper-level business courses at FSU. Any exception to this policy must be approved in advance by the College of Business Undergraduate Programs Office. Transfer of upper-level business courses completed prior to enrolling at FSU must be from business colleges at other 4-year, accredited institutions. These courses must be approved for course substitution by the College of Business Undergraduate Programs Office upon entering FSU.
- Please be advised that business courses offered in the summer semester are extremely limited.
- For additional information regarding the Management major, contact the Department of Management, RBA 305, 644-5505.